

EVALUATION CRITERIA

A. Financial Capability

The financial packages of only those bidders will be opened whose bids are in compliance of schedule of requirements, technical specifications and accompanied will all necessary documents as provided in the bid documents and following :

The Bidder shall furnish the information as stipulated in Annexure "A" Evaluation and Qualification criteria and Financial Data in Annexure "B".

Supporting Financial Documents

The following information shall be furnished:

- (a) Banking references to demonstrate that the tenderer has access to, or has available, liquid assets, lines of credit and other financial means to meet liquidity as mentioned in initial filter (Annexure A);
- (b) current work commitments;
- (c) The Tenderer should also supply the following information separately for each member of the consortium.
 - 1) Maximum total value of works (for which he is participating) executed in any one year during the last 5 years (in Rs equivalent)
 - 2) Value of the commitments and on going works, on an yearly basis pertaining to similar works for which he is participating as a member of the Consortium to be completed during the next **01** year.

Both 1) and 2) should be updated to price level of **31.12.2015** by assuming 2% inflation for work done abroad and 5% for work done in India. The exchange rate of foreign currency shall be applicable 28 days before the submission date of tender.

- (d) Information / details in the format as given in Table 1 below.

Table 1

No .	Financial Information in Rupee equivalent with exchange rate at 28 days before the submission date of tender.	Actuals for previous five years ending 2014-15					Projection for the current year
1.	Total Assets						
2.	Current Assets						
3.	Current Assets + Loans and Advances						
4.	Total External Liabilities						
5.	Current Liabilities						
6.	Current Liabilities and Provision						
7.	Profit before interest and tax						
8.	Profit before Tax						
9.	Profit after Tax						
10.	Shareholder's Funds (Net Worth)						
11.	Total Debt (including current liabilities) / Total Equity (including preference capital)						

This information should be extracted from the Annual Financial Statements.

- Bidder shall submit the evidence of access to lines of credit and availability of their financial resources.
- Maximum value of supplies for which he is participating executed in any one year during the last 10 years (In Rupees equivalent)

Financial Date of Supplies during the last 5 years ending **31.12.2015** in Annexure 'B'.

B. Experience and Technical Capacity

Following experience requirement(s):

Supply of Standard Gauge canted Turnouts of 1 in 7 or similar with a minimum quantity in last Seven years and are in service in established Metro / Railway system.

(a) Turnouts for Ballasted Track = 100 sets

(b) Scissor cross over for Ballasted Track = 5 sets

(c) The applicant shall submit user certificate for successful completion as on submission date of tender, failure to submit would result in disqualification.

(d) The supplier will submit user certificate for the supply of turnouts mentioned in clause 1.1.4 (A) of NIT along with their performance. The certificate should contain all the details, so that it can be established that supplier have experience of supplying the turnouts required for DMRC work.

To substantiate the technical capacity, the bidder shall furnish:

- Details of Current work commitments;
- Plant and manufacturing capacity
- Organization set up
- Statement & details of equipment and other facilities available.
- Quality control system and detailed quality assurance plan.

Annexure 'A'
(Evaluation and Qualification criteria)

INITIAL FILTER

1. Liquidity and Banking reference:

This information will be seen from the balance sheets/annual statements and from the banking reference submitted by the tenderer in terms of Para a (i) of Evaluation Criteria. The documents including banking reference, should show that the tenderer has access to or has available liquid assets, lines of credit and other financial means to meet cash flow of **Rs. 1.31 Crores** for this contract, net of tenderer's commitments for other contracts.

Net current assets (liquidity) = (current assets + loans and advances) – (current liabilities + provisions)

In case the tenderer comprises of joint venture /consortium /group/ Partnership, if one member has the required liquidity, it will be considered adequate.

2. Networth :

This information will be calculated from the annual statements and the net worth (Average of last two years) should be at least **Rs. 1.84 Crores**.

Net worth = Total assets – Total External liabilities

In case the tenderer comprises of joint venture /consortium /group/ partnership, if one member has the requisite net worth, it will be considered adequate provided other member(s) have no negative worth.

3. Bid Capacity Evaluation:

The tenderers will be qualified only if their available bid capacity is more than the approximate cost of work as per NIT.

Available Bid Capacity = $2 (Ax N) - B$

Where A = Maximum value of works executed in any one year during last 5 years (updated to **31.12.2015** price level assuming 5% inflation for Indian rupees every year and 2% for Foreign Currency portions per year)

N = No. of years in which work has to be completed.

B = Value (at **31.12.2015** price level) of existing commitments and on-going works to be completed during next one year.

Note:

In case of a Group, the above formula will be applied to each member to the extent of his proposed participation in the execution of the work. The Bid Capacity of the Group will however be the sum total of the Bid Capacity of each member of the Group. If the proposed % participation is not mentioned then equal participation will be assumed.

Annexure 'B'

FINANCIAL DATA

Total value of supply work done during the last five financial years
(For each member in case of Group):

NAME OF THE TENDERER (CONSTITUENT MEMBER IN CASE OF JV/JVA) :

(All amounts in Rupees in Crores)

S.No.	Description	Year 2010-11	Year 2011-12	Year 2012-13	Year 2013-14	Year 2014-15
(1)	(2)	(3)	(4)	(5)	(6)	(7)
1.	Total value of Supply done as per audited financial statements					

1. Separate Performa shall be used for each member in case of JV/JVA.
2. Attach attested copies of the Audited Financial Statements of the last five financial years as Annexure.
3. All such documents reflect the financial data of the tenderer or member in case of JV/JVA, and not that of sister or parent company.
4. The financial data in above prescribed format shall be certified by Chartered Accountant / Company Auditor under his signature & stamp.
5. The above financial data will be updated to tender submission date price level assuming 5% inflation for Indian Rupees every year and 2% for foreign currency portions per year. For the purpose of evaluation all prices will be converted to Indian Rupees using the Exchange rate of foreign currency applicable 28 days before the submission date of tender.
6. Applicants, whose financial year closure falls in months other than march, may submit all relevant data for the last 5 years i.e. 2010, 2011, 2012, 2013 and 2014.

Annexure 'C'
FINANCIAL DATA

List of all Ongoing Contracts

Name and brief particulars of contract (Clearly indicate the part of the work assigned to the applicant(s))	Name of client with telephone number and fax number	Contract Value In Rupees Equivalent (Give only the value of work assigned to the applicant(s) (Assume inflation as given in Annexure B)	Value of balance work yet to be done in Rupee equivalent as on tender submission date	<i>Date of Completion as per Contract Agreement</i>	<i>Expected Completion Date</i>	Delay if any, with reason	Value of work to be done on the date of submission during next 12 months
Total							

- Applicant (each member of the group) should provide information on their current commitments or all contracts that have been awarded or for which a letter of intent or acceptance has been received or for contracts approaching completion but for which a completion certificate is yet to be issued. This sheet should be certified by Company Auditor/ Chartered Accountant along with his signature and seal.