

Contents

1. Evaluation Criteria (ITB 35.3 (d))
2. Multiple Contracts (ITB 35.6)
3. Post qualification Requirements (ITB 37.2)

1. Evaluation Criteria (ITB 35.3 (d))

The Purchaser's evaluation of a bid may take into account, in addition to the Bid Price quoted in accordance with ITB Sub-Clause 14.6, one or more of the following factors as specified in ITB Sub-Clause 35.3 (d) and in BDS referring to ITB Sub-Clause 35.3 (d), using the following criteria and methodologies.

A The financial packages of only those bidders will be opened whose bids are in compliance of schedule of requirements, technical specifications and accompanied will all necessary documents as provided in the bid documents and following :

(i) **Financial Capability**

The Bidder shall furnish documentary evidence that it meets the following financial requirement(s):

• **Supporting Financial Documents**

The following information shall be furnished:

- (a) Banking references to demonstrate that the tenderer has access to, or has available, liquid assets, lines of credit and other financial means to meet liquidity as mentioned in initial filter (Annexure A to section III);
- (b) current work commitments;
- (c) The Tenderer should also supply the following information separately for each member of the consortium.
 - 1) Maximum total value of works (for which he is participating) executed in any one year during the last 5 years (in Rs. equivalent)
 - 2) Value of the commitments and ongoing works, pertaining to similar works for which he is participating as a member of the Consortium to be completed during the next **7** months starting from **01.07.2015**.
- (d) Information / details in the format as given in Table 1 below.

Table 1

No.	Financial Information in Rupee equivalent with exchange rate at the end of concerned year.	Actual for previous five years ending 2014-2015				
1.	Total Assets					
2.	Current Assets					
3.	Current Assets + Loans and Advances					
4.	Total Liabilities					
5.	Current Liabilities					
6.	Current Liabilities and Provision					
7.	Profit before interest and tax					
8.	Profit before Tax					
9.	Profit after Tax					
10.	Shareholder's Funds (Net Worth)					
11.	Total Debt (including current liabilities) / Total Equity (including preference capital)					

This information should be extracted from the Annual Financial Statements.

- Bidder shall submit the evidence of access to lines of credit and availability of their financial resources.
- Maximum value of supplies for which he is participating executed in any one year during the last 5 years (In Rupees equivalent)
- Financial Data of Supplies during the last 5 years ending **30.06.2015** in Annexure 'B' to section III.

(ii) Experience and Technical Capacity

The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s):

- a) Supply of a minimum quantity of 75,000/- (Seventy five Thousand) Metric Tons of rails during last seven years, out of which minimum 50,000 Metric Tons of Rails should have been supplied to countries outside the country of production from the proposed Rail manufacturing facility.
- b) Out of the Rails supplied to other countries, 25,000 Metric Tons of Rails supplied should be Head Hardened in last seven years as per international standards similar to be procured in this Contract. At least 20% of such supplies should be of UIC 60 or similar rail profile section similar to present tender.
- c) Bidder shall furnish year wise and consignee wise details of supply during last seven years.
- d) The bidder shall furnish the details of supplies made for the goods being procured in this contract. Details should include a performance certificate which should include purchase order details, name of purchaser, the railway projects/ MRTS Project, where used / being used, the design speed and axle load of the section, quantity of rails supplied and period of supply. The details of address, contract person, fax / e mail is also to be furnished. In absence of the above statement / details, offer will be summarily rejected.

The bidder shall also furnish the

- Details of Current work commitments;
- Plant and manufacturing capacity
- Organisation set up
- Statement & details of equipment and other facilities available.
- Evidence of access to lines of credit and availability of other financial resources;
- Quality control system and detailed quality assurance plan.

- (iii)** The Bidder shall furnish documentary evidence to demonstrate that the Goods it offers meet the following usage requirement(s): The rails proposed to be supplied in this bid are as per IRS-T-12-2009 Specifications (with all amendments). The bidder shall furnish clause by clause confirmation of IRS-T-12- 2009 Specifications for the rails proposed to be supplied in this

contract.

(B) Delivery schedule. (as per Incoterms specified in the BDS)

The Goods specified in the List of Goods are required to be delivered as per the time specified in Section VI, Delivery Schedule. No credit will be given to deliveries before the earlier date, and bids offering delivery after the final date shall be treated as non responsive.

(C) Deviation in payment schedule.

Bidders shall state their Bid Price for the payment basis outlined in the SCC. Bids shall be evaluated on the basis of this base price. Bidders are, not permitted to state an alternative payment schedule and indicate the reduction in Bid Price they wish to offer for such alternative payment schedule.